# UNITED STATES DISTRICT COURT MIDDLE DISTRICT OF FLORIDA FORT MYERS DIVISION

A.D., an individual,

Plaintiff,

v. Case No: 2:22-cv-651-JES-NPM

BEST WESTERN INTERNATIONAL, INC. and APEX HOSPITALITY, LLLP,

Defendants.

### OPINION AND ORDER

This matter comes before the Court on review of defendant Apex Hospitality LLLP's Motion to Dismiss Second Amended Complaint, Motion for More Definite Statement, and Motion to Strike (Doc. #45) and Best Western International, Inc.'s Motion to Dismiss Plaintiff's Second Amended Complaint and Motion to Strike (Doc. #46) filed on May 19, 2023. Plaintiff filed a Consolidated Response in Opposition (Doc. #53) on June 26, 2023. Both defendants filed Replies. (Docs. ##54, 55.) Plaintiff filed a Notice of Supplemental Authority (Doc. #55) on August 8, 2023.

I.

On April 14, 2023, the Court granted in part defendants' motions to dismiss with leave to file an Amended Complaint. A.D. v. Best W. Int'l, Inc., No. 2:22-CV-651-JES-NPM, 2023 WL 2955712 (M.D. Fla. Apr. 14, 2023). On May 5, 2023, plaintiff filed a

Second Amended Complaint (Doc. #44) and defendants have now essentially renewed their motions to dismiss.

Under Federal Rule of Civil Procedure 8(a)(2), a Complaint must contain a "short and plain statement of the claim showing that the pleader is entitled to relief." Fed. R. Civ. P. 8(a)(2). This obligation "requires more than labels and conclusions, and a formulaic recitation of the elements of a cause of action will not do." Bell Atl. Corp. v. Twombly, 550 U.S. 544, 555 (2007) (citation omitted). In deciding a Rule 12(b)(6) motion to dismiss, the Court must accept all factual allegations in a complaint as true and take them in the light most favorable to plaintiff, Erickson v. Pardus, 551 U.S. 89 (2007), but "[1]egal conclusions without adequate factual support are entitled to no assumption of truth," Mamani v. Berzain, 654 F.3d 1148, 1153 (11th Cir. 2011) (citations omitted).

Plaintiff's (second) amended complaint is brought pursuant to the Trafficking Victims Protection Reauthorization Act (TVPRA).

As previously stated,

The TVPRA is a criminal statute that also provides a civil remedy to victims of sex trafficking. Section 1591(a) of the Act imposes criminal liability for certain sex trafficking:

- (a) Whoever knowingly--
- (1) in or affecting interstate or foreign commerce, or within the special maritime and territorial jurisdiction of the United States,

recruits, entices, harbors, transports, provides, obtains, advertises, maintains, patronizes, or solicits by any means a person; or

(2) benefits, financially or by receiving anything of value, from participation in a venture which has engaged in an act described in violation of paragraph (1),

knowing, or, except where the act constituting the violation of paragraph (1) is advertising, in reckless disregard of the fact, that means of force, threats of force, fraud, coercion described in subsection (e)(2), or any combination of such means will be used to cause the person to engage in a commercial sex act, or that the person has not attained the age of 18 years and will be caused to engage in a commercial sex act, shall be punished as provided in subsection (b).

18 U.S.C.A. § 1591(a). In addition to a criminal punishment, the TVPRA provides the following civil remedy:

(a) An individual who is a victim of a violation of this chapter may bring a civil action against the perpetrator (or whoever knowingly benefits, financially or by receiving anything of value from participation in a venture which that person knew or should have known has engaged in an act in violation of this chapter) in an appropriate district court of the United States and may recover damages and reasonable attorneys fees.

18 U.S.C. § 1595(a).

Thus, the TVRPA authorizes a victim of sex trafficking to bring a direct civil claim against the perpetrator of the trafficking and a "beneficiary" civil claim against "whoever knowingly benefits, financially or by receiving anything of value from participation in a venture which that person knew or should have known has engaged in an act in violation of [the TVPRA]." 18 U.S.C. § 1595(a). To state

a claim for beneficiary liability under the TVPRA, Plaintiff must plausibly allege that the defendant "(1) knowingly benefited (2) from participating in a venture; (3) that venture violated the TVPRA as to [A.D.]; and (4) [Defendants] knew or should have known that the venture violated the TVPRA as to [A.D.]." Doe v. Red Roof Inns, Inc., 21 F.4th 714, 726 (11th Cir. 2021).

A.D. v. Best W. Int'l, Inc., at \*1-2. The Court will consider each of the elements as applied to the amended pleading.

II.

The operative amended complaint alleges the following: Defendant Best Western knows and has known for years that sex trafficking and prostitution occur at their branded hotel locations. Defendant Apex also knows and has known for years of both occurring specifically at the Best Western Fort Myers Inn and Suites (BW Ft. Myers Hotel). (Doc. #44, ¶¶ 2-3.) This action for damages is brought by the Plaintiff, identified by her initials A.D., a survivor of sex trafficking under the TVPRA. (Id. at ¶ 12.)

"With knowledge of the problem, and as a direct and proximate result of Defendants' multiple failures and refusals to act, mandate, establish, execute, and/or modify their anti-trafficking efforts at the BW Ft. Myers Hotel, A.D. was continuously sex trafficked, sexually exploited, and victimized repeatedly at the BW Ft. Myers Hotel." (Id. at ¶ 17.) Plaintiff alleges that defendants "participated in a hotel operating venture and

knowingly benefited from this venture through room rentals, profits, third party fees, and the value of the "good will" of the Best Western® brand. The venture knew or should have known that they were profiting from sex trafficking, including the sex trafficking of A.D., in violation of the TVPRA." (Id. at ¶ 18.)

Plaintiff further alleges that Best Western and Apex participated in a hotel operating venture that included staff at the BW Ft. Myers Hotel. Apex owns the BW Ft. Myers Hotel pursuant to a membership agreement entered into with Best Western. Plaintiff alleges an agency relationship through Best Western's exercise of ongoing and systemic right to control over BW Ft. Myers Hotel. (Id. at ¶¶ 29-32.) Best Western makes decisions that directly impact the operations and maintenance of BW Ft. Myers Hotel. (Id. at ¶¶ 40.) Apex directly offered public lodging services at the BW Ft. Myers Hotel where A.D. was trafficked for sex. (Id. at ¶¶ 56.)

During at least 2010 to 2012, emails were exchanged by employees of Best Western that related to sex trafficking in hotels, and Apex held meetings through trade organizations on the issue. (Id. at ¶¶ 64-65.) Best Western had actual and/or constructive knowledge of sex trafficking, including A.D.'s sex trafficking and victimization, at BW Ft. Myers Hotel and it failed to "implement and enforce any of its own policy or policies and

protect Plaintiff A.D. from being sex trafficked", and failed to take action to prevent trafficking. (Id. at  $\P$  69.)

"Defendants and their employees and staff consistently rented rooms to A.D. and her traffickers despite obvious red flags and indicators of sex trafficking and suspicious activity, thereby participating in a venture that knew or should have known violated the TVPRA." ( $\underline{\text{Id.}}$ ,  $\P$  106.) No one at the corporate level used surveillance and security to prevent the sex trafficking of A.D. from occurring at the BW Ft. Myers Hotel. ( $\underline{\text{Id.}}$ ,  $\P$  110.)

Apex employees and staff openly observed signs of trafficking and did not aid plaintiff. Apex received revenue and a percentage (Id., ¶ 118.) Through Best was provided to Best Western. Western's relationship with the staff at the BW Ft. Myers Hotel, it benefited or received royalty payments, licensing fees, membership fees and dues, reservation fees, and percentages of the gross room revenue. (Id., ¶ 119.) Plaintiff alleges that defendants benefit from the steady stream of income that sex traffickers bring to their hotel brands and from their reputation for privacy, discretion, and the facilitation of commercial sex. (Id.,  $\P\P$  130-131.) Plaintiff alleges that defendants maintained their deficiencies and knowingly benefited by maximizing profits by reducing the cost of training employees on how to spot human trafficking. (Id., ¶ 133.)

As previously stated, plaintiff must sufficiently plead that a defendant knowingly benefited from participating in a venture, that the venture violated the TVPRA, and that defendants knew or should have known that the venture violated the TVPRA.

## A. Knowingly Benefited

To satisfy the first element of a TVPRA beneficiary claim, plaintiff must allege that defendant "knew it was receiving some value from participating in the alleged venture." Red Roof Inns, 21 F.4th at 724. As the Eleventh Circuit stated,

"Knowingly benefits" means "an awareness or understanding of a fact or circumstance; a state of mind in which a person has no substantial doubt about the existence of a fact." Knowledge, Black's Law Dictionary (11th ed. 2019). And Section 1595(a) explains that a defendant may benefit "financially or by receiving anything of value." Accordingly, a plaintiff like the Does must allege that the defendant knew it was receiving some value from participating in the alleged venture.

Id. at 723-24. In the absence of a more stringent statutory pleading requirement, knowledge "may be alleged generally." Fed. R. Civ. P. 9(b). Alleging a "continuous business relationship" is sufficient to show a knowing benefit. G.G. v. Salesforce.com, Inc., No. 22-2621, 2023 WL 4944015, at \*16 (7th Cir. Aug. 3, 2023). The Court previously found this element could be satisfied at this stage of the proceedings. A.D. v. Best W. Int'l, Inc., at \*6.

#### B. Participation in Venture - Franchisor

Plaintiff must allege that the benefits received by Best Western were from "participation in a venture" which defendants knew or should have known has engaged in an act in violation of the TVPRA. 18 U.S.C. § 1595(a). The Eleventh Circuit rejected the statutory definition of "participation in a venture" found in the criminal provision, § 1591(e)(4), which defined "participation in a venture" as "knowingly assisting, supporting or facilitating a violation of subsection (a)(1)." Instead, the Eleventh Circuit held that "participation in a venture" in the civil context requires that plaintiff allege that the franchisor "took part in a common undertaking or enterprise involving risk and potential profit." Red Roof Inns, 21 F.4th at 725.

Plaintiff alleges that defendants "participated in a hotel operating venture and knowingly benefited from this venture through room rentals, profits, third party fees, and the value of the "good will" of the Best Western® brand. The venture knew or should have known that they were profiting from sex trafficking, including the sex trafficking of A.D., in violation of the TVPRA." (Doc. #44, ¶ 18.) Plaintiff alleges that defendants "participated in a hotel operating venture" in connection with BW Ft. Myers Hotel for potential profit. (Id. at ¶ 59.) Plaintiff alleges that Best Western had actual and/or constructive knowledge of sex trafficking, including A.D.'s sex trafficking and victimization,

at BW Ft. Myers Hotel and it "failed to implement and enforce any of its own policy or policies and protect Plaintiff A.D. from being sex trafficked", failed to take action to prevent trafficking so that it could continue to profit, and failed to address the open and obvious presence of human trafficking on hotel properties.

(Id. at ¶ 69.) Best Western is alleged to have demonstrated actual and/or constructive knowledge of the "rampant culture of sex trafficking" at their properties around the country, including through news stories and online reviews. (Id. at ¶¶ 71-72.)

These additional facts in the Second Amended Complaint do not remedy the problem in the original pleading as to Best Western. "[A]s the Eleventh Circuit has acknowledged, the alleged venture can be a 'commercial venture' like running or expanding a business.

G.G. v. Salesforce.com, Inc., No. 22-2621, 2023 WL 4944015, at \*6 (7th Cir. Aug. 3, 2023) (citing Red Roof Inns, Inc., 21 F.4th at 727 (emphasis added)). However, as before, "[t]he 'participation' in the sex trafficking venture is essentially that the franchisor and the hotel operator did not fight hard enough to keep these traffickers from using their hotel. The Complaint acknowledges that Defendants opposed sex traffickers, but fault defendants for taking ineffective steps to curtail the traffickers. This hardly sounds like participating in a venture." A.D. v. Best W. Int'l, Inc., at \*7.

The Court finds that Best Western must be dismissed because the Second Amended Complaint does not sufficiently plead that it participated in a sex trafficking venture beyond participation in shared revenue as part of its normal role as a franchisor. See A.D. v. Choice Hotels Int'l, Inc., No. 2:22-CV-648-JES-NPM, 2023 WL 3004547, at \*4 (M.D. Fla. Apr. 19, 2023) (collecting cases).

# C. Participation in Venture - Franchisee

"In order to plead Defendants participated in a venture, Plaintiff must allege facts from which the Court could reasonably infer the hotels 'could be said to have a tacit agreement' with the trafficker. Plaintiff need not show that defendants had actual knowledge of the participation in the sex-trafficking venture."

Doe v. Rickey Patel, LLC, No. 0:20-60683-WPD-CIV, 2020 WL 6121939, at \*5 (S.D. Fla. Sept. 30, 2020) (citation omitted). In other words, plaintiff can show a "continuous business relationship" to show participation. J.G. v. Northbrook Indus., Inc., 619 F. Supp. 3d 1228, 1235 (N.D. Ga. 2022); S. Y. v. Wyndham Hotels & Resorts, Inc., 519 F. Supp. 3d 1069, 1081 (M.D. Fla. 2021).

As to Apex, the 'participation' is based upon the relationship between the traffickers and the hotel. The fact that Trafficker 2 spent all day loitering around the parking lot without consequences and that a "procession of men" who were not registered guests were openly going into a room support participation in the venture. (Id. at ¶¶ 88, 90.) "Defendants and their employees and

staff consistently rented rooms to A.D. and her traffickers despite obvious red flags and indicators of sex trafficking and suspicious activity, thereby participating in a venture that knew or should have known violated the TVPRA." (Id. at ¶ 106.) These facts at least plausibly infer that employees of Apex were participating in an enterprise involving risk and knowingly benefiting from the risk. Red Roof Inns, Inc., 21 F.4th at 725 (citing Ricchio v. McLean, 853 F.3d 553, 556-58 (1st Cir. 2017) (agreeing with First Circuit that an operator's association with traffickers to serve a business objective establishes participation in a venture with a sex trafficker).

#### D. Knowledge

This element requires the plaintiff to allege that the defendant had either actual or constructive knowledge that the venture violated the TVPRA as to the plaintiff. Red Roof Inns, 21 F.4th at 725. Knowledge requires an awareness or understanding of a fact or circumstance, while constructive knowledge is knowledge that one should have 'using reasonable care or diligence'. Id. (citing Black's Law Dictionary).

The 'red flags' supporting knowledge include payments in cash, large amounts of used condoms and bodily fluids on the sheets and towels, A.D.'s physical appearance, excessive requests for sheets and cleaning services, the personal relationship between the front desk employees, manager, and A.D.'s traffickers, and the

direct employee encounters with A.D. and her traffickers inside BW Ft. Myers Hotel. (Doc. #44, ¶ 111.) Apex employees and staff openly observed signs of trafficking and did not aid plaintiff. Instead, Apex profited from the rooms rented by her traffickers or at the direction of her traffickers. (Id. at ¶ 118.) Plaintiff alleges a continuous business venture. (Id. at ¶ 121.) The facts supporting something other than simple observations are: (1) "The personal relationship between the front desk employees, manager, and A.D.'s traffickers;" and (2) "The direct employee encounters with A.D. and her traffickers inside BW Ft. Myers Hotel." (Id. at ¶ 111.) In terms of constructive knowledge, reviews specific to BW Ft. Myers reflect comments about the absence of security, "shady people hanging out in the parking lot", and "at midnight there were woman screaming and ppl partying in the parking lot and the front desk didn't even hear it. Ridiculous." (Id. at ¶ 72.)

The Court finds these facts are sufficient to plausibly allege knowledge at this stage of the proceedings. An overt or direct act is not required. See, e.g., K.H. v. Riti, Inc., No. 1:22-CV-3404-MHC, 2023 WL 3644224, at \*4 (N.D. Ga. Apr. 17, 2023) (collecting cases of direct association between hotel and trafficker); J.C. v. I Shri Khodiyar, LLC, 624 F. Supp. 3d 1307, 1318 (N.D. Ga. 2022) (Plaintiff claims that her daughter was forced to have sex with Defendant's employees); J.G. v. Northbrook Indus.,

Inc., 619 F. Supp. 3d 1228, 1239 (N.D. Ga. 2022) (employees acted
as lookouts for Plaintiff's traffickers).

Accordingly, it is now

#### ORDERED:

- 1. Apex Hospitality LLLP's Motion to Dismiss Second Amended Complaint, Motion for More Definite Statement, and Motion to Strike (Doc. #45) is **DENIED**.
- 2. Best Western International, Inc.'s Motion to Dismiss Plaintiff's Second Amended Complaint and Motion to Strike (Doc. #46) is GRANTED as to the motion to dismiss, otherwise denied as moot, and defendant is dismissed with prejudice.

DONE AND ORDERED at Fort Myers, Florida, this 25th day of August 2023.

JOHN E. STEELE

SENIOR UNITED STATES DISTRICT JUDGE

Copies: Counsel of record